



[Introducing the Cumberland Packaging sales team](#)

I'd like to use this opportunity to introduce our external sales team, where we are blessed with an excellent blend of corrugated industry experience, customer service ethos and drive. Cumberland Packaging support them with a great quality product, high service levels and a competitive unit cost.

In turn, they have the privilege of trading with you...the combination seems to give all parties the benefit of stability; most of our sales people have been looking after our clients for at least five years.

John Watson, Managing Director



[Jody Adams | Account Manager | London, M1 and M11 corridors](#)

Jody started in our internal sales office 20 years ago and subsequently accumulated invaluable experience in various roles; buying board, planning the factory and helping to set up our BRC/IOP certification. She has evolved into our longest serving account manager.

Before joining us she ran the bar of a nightclub and smiles when she reflects that she was paid to have fun. Now, she follows the Mercedes of Lewis Hamilton; she'll be cheering him on in Dubai later this season.

[Lisa Oram | Business Development Manager | Essex](#)



Lisa is now in her 27th year in sales within the packaging industry. Of these, she's spent 11 years with Essex Corrugated (later acquired by CBS) and a couple with Kite Packaging. I'm delighted to say that she has been with Cumberland Packaging for nine years now. As well as managing customers in the company's home county of Essex, she looks after our significant client base in Covent Garden and other London markets.



[Andrew Reilly | Sales Agent | North Essex, Cambridgeshire & Suffolk](#)

Andrew has been with Cumberland for eight happy years and started in the industry back in 1994. His aim in sales has always been to put himself in customers' shoes and work with them tirelessly to provide long-lasting and cost effective solutions. If you want to review your current supply – Andrew can help – whether you are just looking to save money, improve pack presentation, reduce damage or just want a second opinion – he'll do his best for you!



[The Resource Team | Sales Agents](#)

The Resource Team has a focus on point of sale and added value packaging products. They take a holistic approach to account management; managing a project from start to finish. the team comprises the Ambrose family; father (Gary Senior), son (Gary Junior) and two daughters (Michelle and Lisa). The team's motto confirms their commercial strength and can-do attitude...*"we price things and we make them happen"*.



[Paul Braine | Sales Agent | Kent](#)

Paul joined us nine years ago and has relentlessly grown our presence in Kent with his polished mix of utter competence, laser-like determination and disarming charm. He spent the previous thirty or so years as sales director with the likes of SCA Packaging and Remploy Packaging; we're fortunate to have someone of his experience and gravitas in our team.



[Raj and Yasmin Bhardwaj | Sales Agents for London & Trade Clients](#)

Raj joined us as a retained consultant a decade ago and has also steadily grown our end user sales in London as well as developing much of our packaging trade client base to the significant presence it is today. He has been in the corrugated industry for 30 years; starting with SCA Packaging, moving onto DS Smith and then Mondi Packaging.

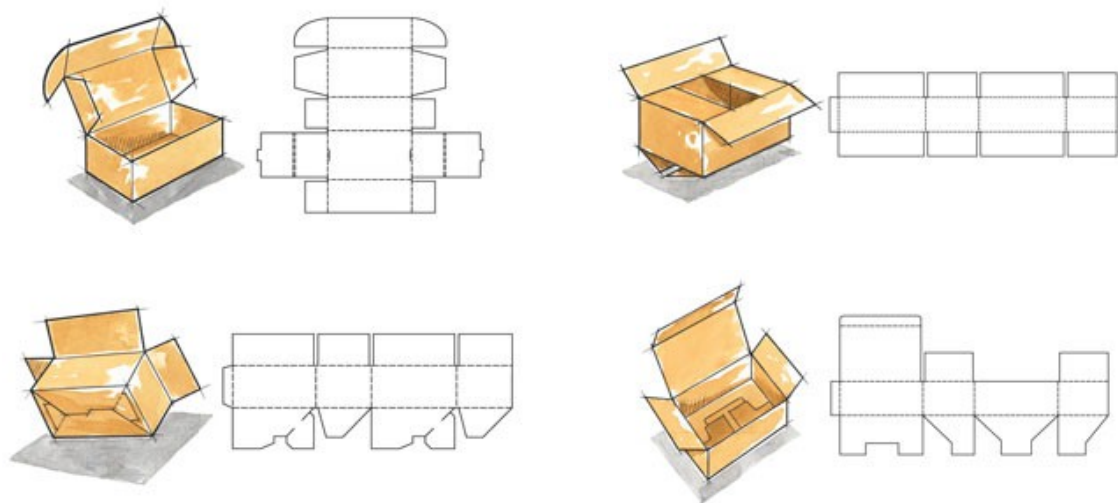
His daughter Yasmin joined us straight out of university a couple of summers ago and moved to London to stay close to our increasing client base.



[Jeff Witter | Sales Agent | West London, Berkshire & Oxfordshire](#)

Jeff started in the packaging industry with All Purpose Packaging, which was later acquired by Zeus Packaging. His role evolved to Commercial Manager over Jeff's 15 years with Zeus.

He's now into his third year with Cumberland Packaging; bringing a wealth of experience in corrugated and consumable packaging. He enjoys virtual racing cars in a league once a week; a joy that offsets the occasional melancholy visited upon him by his beloved Spurs.



Cumberland Packaging

Promoting best practice:

- We are certified for BRC/IOP as well as Ethical Trading.
- We passed our FSC audit in January 2017.
- We're also a member of the Sheet Plant Association.



[Check out our website](#)

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